



**Future Academy**  
**Higher Future Institute for Specialized Technological Studies**

**Course Specification**

**1- Course information:**

<b>Course Code:</b>	415
<b>Course Title:</b>	<b>Commercial Law</b>
<b>Year/level</b>	<b>2<sup>nd</sup></b>
<b>Academic Programs</b>	<b>Business Administration Program (B.Sc.)</b>
<b>Contact hours/ week</b>	<b>Theoretical lecture: 3hrs &amp; Tutorial 2hrs Total:5 hrs</b>

**2- Course aims:**

**This course aims to provide students with an in-depth understanding of commercial law and its application in business operations. It explores the foundational principles, nature, and evolution of commercial law, focusing on distinctions between commercial and civil work. Students will study the concept of commercial businesses, merchant status and duties, and essential elements of commercial operations, including restrictions like commercial mortgages and sales of commercial enterprises.**

**3- Intended learning outcomes of the course (ILOs):**

**a- Knowledge and understanding:**

**On successful completion of this course, the student should be able to:**

- a1- Define the fundamental concepts and development of commercial law.
- a2- Distinguish between commercial and civil work based on Egyptian law.
- a3- Explain the types and classifications of commercial businesses.
- a4- Identify the rights and obligations of merchants under Egyptian commercial law.
- a5- Outline the fundamentals of commercial maritime law.

**b- Intellectual skills:**

**On completing this course, the student should be able to:**

- b1 Analyze legal scenarios involving merchants, companies, and commercial transactions.
- b2 Evaluate the validity and enforceability of commercial papers.
- b3- Apply legal reasoning to resolve disputes related to commercial law.
- b4- Employ scientific methods in academic proposal

### c- Professional and practical skills:

**At the end of this course, the student will be able to:**

- c1- Apply Egyptian commercial law principles to case studies and real-world scenarios.
- c2- Interpret legal documentation such as trade registers and commercial journals.
- c3. Develop solutions for legal issues arising from commercial transactions.

### d- General and transferable skills:

**On successful completion of this course, the student should be able to:**

- d1- Communicate legal concepts effectively in both oral and written forms.
- d2- Work collaboratively to analyze legal scenarios and propose solutions
- d3- Demonstrate critical thinking and problem-solving skills in legal contexts.
- d4- Plan and make decisions in a group

## 4- Course contents

Week No.	Topics/units	Number of hours		ILO's
		Lecture hours	Practical hours	
1	Introduction to Commercial Law (Definition, and Development).	3	2	a1, a5, b1, b2, d1, d3
2	Nature of Commercial Law and Distinction Between Civil and Commercial Work	3	2	a2, a3, a4, b1, b4, c3, d2, d3
3	Absolute and Mixed Commercial Businesses	3	2	a1, a2, a4, c1, d1, d3
4	Classification of Commercial Businesses Under Egyptian Law + Quiz 1	3	2	a2, a4, b2, b3, c3, d2, d3
5	Gaining Merchant Status: Conditions and Requirements	3	2	a2, a3, b3, b4, c1, c3, d1, d3
6	Duties of a Merchant: Commercial Journals and Trade Registration	3	2	a2, a3, b3, b4, c1, c3, d1, d3
7	<b>Midterm Exam</b>	3	2	a4, a5, b1, b3, c1, c2
8	Merchant Business: Definition and Essential Elements	3	2	a2, a3, a4, b1, b2, b4, d3, d4
9	Sale of a Commercial Business: Legal Considerations	3	2	a1, a4, b1, b2, c1, c3 b4, d3, d4
10	Commercial Mortgage: Concept and Applications	3	2	a1, a2, a4, b4, c3, d1, d2
11	Practical Restrictions on Commercial Transactions + Quiz 2	3	2	a2, a3, c1, c2, b4, d2, d4
12	Introduction to Commercial Maritime Law	3	2	a2, a3, c1, c2, b4, d2, d4

13	Application and Case Studies	3	2	b2, b3, b4, c1, c2, d2, d3, d4
14	Final Revision	3	2	a1, a2, b1, b2, b3, c1, c2

## 5- Teaching and learning methods

Lectures	a1	a2	a3	a4	a5	b1	b2	b3	b4	c1	c2	c3	d1	d2	d3	d4
Practical sections/Tutorials	✓	✓	✓		✓			✓				✓	✓			
Self-learning	✓	✓		✓		✓	✓		✓	✓	✓	✓	✓	✓		✓
Assays and reviews			✓				✓		✓		✓			✓	✓	
Discussion groups					✓			✓			✓				✓	✓
Problem-solving							✓		✓	✓		✓				
E-learning																
Blended learning																
Lectures																

## 6- Teaching and learning methods for Low-achieving students

- Extra teaching hours for those who need help
- More quizzes to assess their ability for understanding the course
- Encourage teamwork for those students with other advanced ones to increase their participation and understanding

## 7- Student assessment

Assessment method	Time	Grade weight (%)	Week	ILOs
Course Work ( Tutorial Exercise and Assignments)		10	Every week	a2, a3, b2, b3,c2, c3, d1, d3, d4
Quiz 1	1	10	Week#4	a2, a4, a5, b1, b3, c1, c3
Mid-term exam	1	20	Week#7	a4, a5, b1, b3, c1, c2

<b>Quiz 2</b>	1	10	Week#11	a2, a4, a5, b1, b3, c1, c3
<b>Final Written exam</b>	2	50	----	a4, a5, b1, b3, c1, c2

## 8-List of references

### 8.1. Student notebooks:

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### 8.2. Essential textbooks:

- Ryder, N., Griffiths, M., Singh, L. (2012). Commercial Law: Principles and Policy. (n.p.): Cambridge University Press.
- Comair-Obeid, N. (1996). The Law of Business Contracts in the Arab Middle East. Netherlands: Kluwer Law International.

### 8.3. Recommended textbooks:

Bradgate, R., White, F. (2007). Commercial Law. United Kingdom: Oxford University Press.

### 8.4. Journals, Periodical and Reports .....etc.

- ☐ The International Journal of Law and Management.
- ☐ The Arab Law Quarterly.
- ☐ The Journal of Business Law.

### 8.5. Websites

- ☐ [World Bank Legal Resources](#)
- ☐ [LexisNexis](#)
- ☐ <http://www.jp.gov.eg/>

**Course Coordinator: Prof. Dr. Mahmoud Ghorab**

**Head of department: Ass. Prof. Dr Mohamed Elbaz**

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